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*Quality results through  
focused teamwork*

**WISDM Corporation**

## Requirements Training

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Competitive organizations must be able to define their future. They must create business strategies and models of how to execute those strategies. These models – of products, services, business processes, and technology applications – are the “requirements” for the future. Good models (or blueprints) allow an organization to implement the future quickly and effectively.

WISDM Corporation teaches your employees how to develop these models through classroom instruction, on-the-job training, and mentoring. The basis for the training is the WISDM’S Requirements Process, which has been practiced and improved for more than 20 years in corporations and governments throughout the world.

We divide classroom instruction into eighteen 90-minute segments. These segments can be selected and organized to meet the needs of your organization. After completing classroom instruction, trainees take part in actual requirements workshops, accompanied by a WISDM workshop facilitator, and begin applying what they've learned. Once the trainees have acquired the skills to develop requirements independently, they have access to WISDM mentors, who can offer advice and guidance on difficult or challenging situations. A key benefit of the program is on-the-job training. Trainees practice managing group dynamics and guiding non-technical people through the process of developing requirements, resulting in fully documented requirements specifications for key projects.

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### **The program includes training on:**

- The requirements phase and the project management framework
- The purpose, types, and levels of requirements
- The content and form of a requirements document
- Planning and managing a requirements workshop
- Facilitating a requirements workshop
- Gathering requirements
- Analyzing requirements
- Requirements trace-ability
- Reviewing and approving requirements
- Prerequisites and critical success factors for assuring a successful requirements workshop
- Why modeling happens from the outside in
- The role of the object in modeling
- Selecting the requirements team
- Managing the documentation process
- Establishing requirement relationships
- Defining requirements and requirement relationship attributes
- Defining and analyzing change
- Controlling changes to the requirements document

Requirements training is appropriate for product managers, business process managers, application development managers, and their staffs. It creates a valuable skill the ability to define how an organization and its components should work in the future.